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### **Personnel-, Recruitment- and Executive Consultant since 2005**

- Search of complex and expert-level profile
- Executive Search & Head-Hunting of management and specialists
- Executive & management consulting
- Certified for assessments
- Coaching, advisory and mentoring of candidates, HR and line management
- Deep network within ICT- & Telco- Market, e-Business, Manufacturing Industry

### **20+ years Sales- & Sales-Management experience with focus IT**

- Solution concept & design of a new e-recruiting & matching platform
- Market analysis, customer relationship management
- Sales & Key Account Management within international software companies
- Business development and product management
- Marketing, leads generation and E-Commerce
- Personnel- and budget responsibility
- Bridge builder between business and IT